

The following information was originally prepared and published by the Company in Japanese as it contains timely disclosure materials to be submitted to the Tokyo Stock Exchange. This English translation is for your convenience only. If there is any discrepancy between this English translation and the original Japanese version, please refer to the Japanese version.



August 10, 2023

Broadleaf Co., Ltd.  
 Representative: Kenji Oyama,  
 Representative Director and President  
 (Code No.: 3673 Prime Market of the Tokyo Stock Exchange)

**Notice Regarding Differences between Consolidated Earnings Forecast and Actual Results for the First Six Months and Revisions to Consolidated Earnings Forecast for the Full Year**

Broadleaf Co., Ltd. (“the Company”) hereby announces that there were differences between the consolidated earnings forecast for the first six months of the fiscal year ending December 31, 2023 (January 1, 2023 to June 30, 2023) announced on May 11, 2023 and the results announced today. Also, the Company revised consolidated earnings forecast for the fiscal year ending December 31, 2023 (January 1, 2023 to December 31, 2023) announced on February 10, 2023, based on recent performance trends.

1. Differences between consolidated earnings forecast and actual results for the first six months of FY12/2023  
 (January 1, 2023 to June 30, 2023)

	Revenue	Operating profit	Profit before tax	Profit attributable to owners of the parent	Basic earnings per share
Previous forecast (A) (Announced on May 10, 2023)	Millions of yen 7,100	Millions of yen -1,550	Millions of yen -1,600	Millions of yen -1,400	Yen -15.80
Actual result (B)	7,390	-1,111	-1,102	-826	-9.33
Difference (B-A)	+290	+439	+498	+574	-
Change (%)	+3.9	-	-	-	-
(Reference) Results for the first six months of previous fiscal year (First six months of FY12/2022)	6,520	-1,398	-1,458	-1,109	-12.57

2. Reasons for the differences

Revenue exceeded forecasts due to higher than planned sales of packaged software and hardware for non-mobility sector. In addition, profit also exceeded forecasts due to efforts to improve the efficiency of business processes and reduce costs related to management operations, as well as lower than planned spending on advertising and sales promotion costs.

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### 3. Revisions to the consolidated earnings forecast for FY12/2023 (January 1, 2023 to December 31, 2023)

	Revenue	Operating profit	Profit before tax	Profit attributable to owners of the parent	Basic earnings per share
Previous forecast (A) (Announced on February 10, 2023)	Millions of yen 15,000	Millions of yen -2,700	Millions of yen -2,800	Millions of yen -2,400	Yen -27.07
Revised forecast (B)	15,300	-2,200	-2,300	-1,900	-21.42
Change (B-A)	+300	+500	+500	+500	-
Percentage change (%)	+1.9	-	-	-	-
(Reference) Results for previous fiscal year (FY12/2022)	13,833	-2,897	-3,005	-2,431	-27.54

### 4. Reasons for the revisions

After carefully examining the sales plan for the first nine months of the current fiscal year (January 1, 2023 to September 30, 2023) and beyond in light of the current business environment, the Company expects to remain in line with the plan. Accordingly, taking into account the results for the first six months of the fiscal year ending December 31, 2023 (January 1, 2023 to June 30, 2023), the Company has revised the full-fiscal year revenue forecast from the previous announcement to 15.3 billion yen, an increase of 300 million yen. Similarly, as a result of careful examination of the expenditure plan, operating profit was revised to a loss of 2.2 billion yen, an improvement of 500 million yen from the previous announcement, profit before tax to a loss of 2.3 billion yen, an improvement of 500 million yen, and profit attributable to owners of the parent to a loss of 1.9 thousand yen million, an improvement of 500 million yen.

(NOTE) The above earnings forecast has been prepared based on information available as of the date of publication of the material. Actual results may differ from forecast figures due to various factors in the future.